# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 3, 2023

# TTM TECHNOLOGIES, INC.

(Exact name of Registrant as specified in its charter)

Delaware 0-31285
(State of (Commission
Incorporation) File Number)

91-1033443 (I.R.S. Employer Identification No.)

200 East Sandpointe, Suite 400, Santa Ana, CA (Address of principal executive offices)

92707 (Zip Code)

 $(714)\ 327\text{-}3000$  Registrant's telephone number, including area code

N/A (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- □ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Trading Name of each exchange on which registered

Common Stock TTMI NASDAQ

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company □

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. 

□

# Item 2.02. Results of Operations and Financial Condition

On May 3, 2023, TTM Technologies, Inc. (the "Registrant") issued a press release announcing results for its first quarter of fiscal year 2023, which ended April 3, 2023, and guidance for its second quarter of fiscal year 2023. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

As previously announced, the Registrant will host a conference call on Wednesday, May 3, 2023, at 4:30 p.m. Eastern Time/1:30 p.m. Pacific Time to discuss its first quarter of fiscal year 2023 results and the second quarter of fiscal year 2023 outlook. Access to the conference call is available by registering at https://register.vevent.com/register/BIcd61fc566ddf47ad9f51488f215e1c07. Registering participants will receive dial in information and a unique PIN to join the call. Participants can register at any time up to the start of the conference call. The conference call will also be webcast on the Registrant's website at https://edge.media-server.com/mmc/p/gx4bj6am.

As provided in General Instruction B.2 to Form 8-K, the information furnished in Item 2.02 and Exhibit 99.1 hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities under that Section, and shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly provided by specific reference in such filing.

## Item 8.01. Other Events

On May 3, 2023, the Registrant issued a press release announcing its Board of Directors authorized and approved a share repurchase program. Under the program, the Registrant may repurchase up to \$100 million in value of the Registrant's outstanding shares of common stock from time to time through May 3, 2025. The Registrant may repurchase shares through open market purchases, privately-negotiated transactions, or otherwise in accordance with applicable federal securities laws, including Rule 10b-18 of the Exchange Act which sets certain restrictions on the method, timing, price and volume of open market stock repurchases. In addition, the Registrant expects to adopt one or more trading plans in accordance with the Exchange Act to facilitate certain purchases that may be effected under the share repurchase program. The timing, manner, price and amount of any repurchases will be determined at the Registrant's discretion, and the share repurchase program may be suspended, terminated or modified at any time for any reason. The repurchase program does not obligate the Registrant to acquire any specific number of shares.

## Item 9.01. Financial Statements and Exhibits

Exhibit Number	Description
99.1	Press release regarding earnings results, dated May 3, 2023
99.2	Press release regarding share repurchase program, dated May 3, 2023
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 3, 2023

# TTM TECHNOLOGIES, INC.

/s/ Daniel J. Weber

By: Daniel J. Weber

Executive Vice President, General Counsel & Secretary

TTM Technologies, Inc., Q1'23

Contact:

Sameer Desai, Vice President, Corporate Development & Investor Relations Sameer.desai@ttmtech.com 714-327-3050

# TTM Technologies, Inc. Reports Fiscal First Quarter 2023 Results

Santa Ana, CA – May 3, 2023 – TTM Technologies, Inc. (NASDAQ: TTMI), a leading global manufacturer of technology solutions including engineered systems, radio frequency ("RF") components and RF microwave/microelectronic assemblies, and printed circuit boards ("PCB"), today reported results for the first quarter fiscal 2023, which ended on April 3, 2023.

# First Quarter 2023 Highlights

- Net sales were \$544.4 million
- GAAP net loss of \$5.8 million, or (\$0.06) per diluted share
- Non-GAAP net income was \$18.6 million, or \$0.18 per diluted share
- Operating cash flow of \$55.1 million; free cash flow of \$24.4 million
- Paid \$50 million of Term Loan B
- Completed sale of Shanghai BPA facility

## First Quarter 2023 GAAP Financial Results

Net sales for the first quarter of 2023 were \$544.4 million, compared to \$581.3 million in the first quarter of 2022.

GAAP operating loss for the first quarter of 2023 was \$3.5 million compared to GAAP operating income of \$25.9 million in the first quarter of 2022.

GAAP net loss for the first quarter of 2023 was \$5.8 million, or (\$0.06) per diluted share, compared to GAAP net income of \$17.2 million, or \$0.17 per diluted share in the first quarter of 2022.

# First Quarter 2023 Non-GAAP Financial Results

On a non-GAAP basis, net income for the first quarter of 2023 was \$18.6 million, or \$0.18 per diluted share. This compares to non-GAAP net income of \$25.3 million, or \$0.24 per diluted share, for the first quarter of 2022.

Adjusted EBITDA in the first quarter of 2023 was \$58.5 million, or 10.7% of sales compared to adjusted EBITDA of \$62.0 million, or 10.7% of sales for the first quarter of 2022.

"Revenues were below the guided range due to demand weakness in our commercial end markets and continued supply chain related challenges in North America which resulted in reduced shipments to our Aerospace and Defense customers," said Tom Edman, CEO of TTM. "However, due to favorable mix and cost controls, non-GAAP EPS was within our guided range. In addition, cash flow from operations remained strong at 10.1% of revenues which enabled our Board of Directors to authorize a new \$100 million stock repurchase program," concluded Mr. Edman.

# **Business Outlook**

While demand in the Aerospace and Defense market remains strong, bookings in our commercial end markets have stabilized at a low level given continued customer inventory reductions and weaker end market demand. As a result, TTM estimates that revenue for the second quarter of 2023 will be in the range of \$530 million to \$570 million, and non-GAAP net income will be in the range of \$0.17 to \$0.23 per diluted share.

TTM Technologies, Inc., Q1'23

**Contact:** 

Sameer Desai, Vice President, Corporate Development & Investor Relations Sameer.desai@ttmtech.com 714-327-3050

Separately, as a result of the Term Loan B that is maturing in the third quarter of 2024, the company is evaluating options for its refinancing.

#### Live Webcast/Conference Call

TTM will host a conference call and webcast to discuss first quarter and 2023 results and the second quarter 2023 outlook on Wednesday, May 3rd, 2023 at 4:30 p.m. Eastern Time (1:30 p.m. Pacific Time). The conference call will include forward-looking statements.

Access to the conference call is available by clicking on the registration link <u>TTM Technologies</u>, <u>Inc. first quarter fiscal year 2023 conference call</u>. Registering participants will receive dial in information and a unique PIN to join the call. Participants can register at any time up to the start of the conference call. The conference call also will be webcast on TTM's website at <u>TTM Technologies</u>, <u>Inc. first quarter fiscal year 2023 webcast</u>.

# To Access a Replay of the Webcast

The replay of the webcast will remain accessible for one week following the live event on TTM's website at <u>TTM Technologies, Inc. first quarter fiscal year 2023 webcast.</u>

## **About TTM**

TTM Technologies, Inc. is a leading global manufacturer of technology solutions including engineered systems, RF components and RF microwave/microelectronic assemblies, and quick-turn and technologically advanced PCBs. TTM stands for time-to-market, representing how TTM's time-critical, one-stop manufacturing services enable customers to shorten the time required to develop new products and bring them to market. Additional information can be found at www.ttm.com.

# Forward-Looking Statements

The preliminary financial results included in this press release represent the most current information available to management. The company's actual results when disclosed in its Form 10-K may differ from these preliminary results as a result of the completion of the company's financial closing procedures; final adjustments; completion of the review by the company's independent registered accounting firm; and other developments that may arise between now and the disclosure of the final results. This release contains forward-looking statements that relate to future events or performance. TTM cautions you that such statements are simply predictions and actual events or results may differ materially. These statements reflect TTM's current expectations, and TTM does not undertake to update or revise these forward looking statements, even if experience or future changes make it clear that any projected results expressed or implied in this or other TTM statements will not be realized. Further, these statements involve risks and uncertainties, many of which are beyond TTM's control, which could cause actual results to differ materially from the forward-looking statements. These risks and uncertainties include, but are not limited to, the impact of COVID-19, general market and economic conditions, including interest rates, currency exchange rates and consumer spending, demand for TTM's products, market pressures on prices of TTM's products, warranty claims, changes in product mix, contemplated significant capital expenditures and related financing requirements, TTM's dependence upon a small number of customers and other factors set forth in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of the Company's public reports filed with the SEC.

## **About Our Non-GAAP Financial Measures**

This release includes information about TTM's adjusted EBITDA, non-GAAP net income and non-GAAP earnings per share, all of which are non-GAAP financial measures. TTM presents non-GAAP financial information to enable investors to see TTM through the eyes of management and to provide better insight into TTM's ongoing financial performance.

TTM Technologies, Inc., Q1'23

Contact:
Sameer Desai,
Vice President, Corporate
Development & Investor Relations
Sameer.desai@ttmtech.com
714-327-3050

A material limitation associated with the use of the above non-GAAP financial measures is that they have no standardized measurement prescribed by GAAP and may not be comparable to similar non-GAAP financial measures used by other companies. TTM compensates for these limitations by providing full disclosure of each non-GAAP financial measure and reconciliation to the most directly comparable GAAP financial measure. However, the non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information prepared in accordance with GAAP

With respect to the Company's outlook for non-GAAP net income per diluted share, we are unable to predict with reasonable certainty or without unreasonable effort certain items that may affect a comparable measure calculated and presented in accordance with GAAP. Our expected non-GAAP net income per diluted share excludes primarily the future impact of restructuring actions, impairment charges, unusual gains and losses, and tax adjustments. These reconciling items are highly variable and difficult to predict due to various factors outside of management's control and could have a material impact on our future period net income per diluted share calculated and presented in accordance with GAAP. Accordingly, a reconciliation of non-GAAP net income per diluted share to a comparable measure calculated and presented in accordance with GAAP is not available without unreasonable effort and has not been provided.

- Tables Follow -

# TTM TECHNOLOGIES, INC. Selected Unaudited Financial Information (In thousands, except per share data)

CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS		First Ouarter	
	2023	2022	
Net sales	\$544,437	\$581,260	
Cost of goods sold		490,337	
Gross profit	86,123	90,923	
Operating expenses:			
Selling and marketing	21,302	18,272	
General and administrative	35,073	32,770	
Research and development	7,085	5,555	
Amortization of definite-lived intangibles	21,964	8,274	
Restructuring charges	4,167	184	
Total operating expenses	89,591	65,055	
Operating (loss) income	(3,468)	25,868	
Interest expense	(12,807)	(11,361)	
Gain on sale of subsidiary	1,339	<u> </u>	
Other, net	1,198	1,970	
(Loss) income before income taxes	(13,738)	16,477	
Income tax benefit	7,924	769	
Net (loss) income	\$ (5,814)	\$ 17,246	
(Loss) earnings per share:			
Basic	\$ (0.06)	\$ 0.17	
Diluted	(0.06)	0.17	
Weighted-average shares used in computing per share amounts:			
Basic	102,381	102,613	
Diluted	102,381	104,304	
Reconciliation of the denominator used to calculate basic earnings per share and diluted earnings per share:			
Weighted-average shares outstanding	102,381	102,613	
Dilutive effect of warrants	_	6	
Dilutive effect of performance-based stock units, restricted stock units & stock options		1,685	
Diluted shares	102,381	104,304	

# SELECTED BALANCE SHEET DATA

	April 3, 2023	January 2, 2023
Cash and cash equivalents, including restricted cash	\$ 417,452	\$ 402,749
Accounts and notes receivable, net	398,898	473,225
Receivable from sale of SH E-MS property	34,746	69,240
Contract assets	316,048	335,788
Inventories	176,728	170,639
Total current assets	1,378,103	1,493,056
Property, plant and equipment, net	714,147	724,204
Operating lease right of use asset	15,622	18,862
Other non-current assets	1,068,163	1,087,482
Total assets	3,176,035	3,323,604
Short-term debt, including current portion of long-term debt	\$ —	\$ 50,000
Accounts payable	312,823	361,788
Total current liabilities	627,751	761,325
Debt, net of discount	879,993	879,407
Total long-term liabilities	1,020,550	1,026,700
Total equity	1,527,734	1,535,579
Total liabilities and equity	3,176,035	3,323,604

# SUPPLEMENTAL DATA

		First Quarter	
	2023	2022	
Gross margin	15.8%	15.6%	
Operating margin	(0.6)%	4.5%	
End Market Breakdown:			
	First Qu		
10.0	2023	2022	
Aerospace and Defense	43%	30%	
Automotive	17% 10%	20%	
Data Center Computing Medical/Industrial/Instrumentation	10%	16% 21%	
Networking	11%	13%	
Networking	11%	13%	
Stock-based Compensation:			
Stock-based Compensation.	First Qu	uerter	
	2023	2022	
Amount included in:			
Cost of goods sold	\$ 1,662	\$ 1,276	
Selling and marketing	741	650	
General and administrative	2,562	2,053	
Research and development	275	255	
Total stock-based compensation expense	\$ 5,240	\$ 4,234	
Operating Segment Data:			
77 5 2 . 6 2	First Qu	uarter	
Net sales:	2023	2022	
PCB	\$534,111	\$566,070	
RF&S Components	10,326	15,190	
Total net sales	\$544,437	\$581,260	
	<u> </u>	*****	
Operating segment income:			
PCB	\$ 51,634	\$ 56,540	
RF&S Components	2,168	5,750	
Corporate & Other	(29,498)	(26,764)	
Total operating segment income	24,304	35,526	
Amortization of definite-lived intangibles	(27,772)	(9,658)	
Total operating (loss) income	$\frac{(2,3,468)}{(3,468)}$	25,868	
Total other expense	(10,270)	(9,391)	
(Loss) income before income taxes	\$ (13,738)	\$ 16,477	
(Loss) meonic octore meonic taxes	\$ (13,738)	Ψ 10, τ//	

RECONCILIATIONS <sup>1</sup>		uarter 2022
Non-GAAP gross profit reconciliation <sup>2</sup> :	2023	2022
GAAP gross profit		\$90,923
Add back item:		
Amortization of definite-lived intangibles	5,808	1,384
Accelerated depreciation associated with plant closures	1,233	_
Stock-based compensation	1,662	1,276
Unrealized gain on commodity hedge	(2,128)	(1,403)
Purchase accounting related inventory markup	163	
Non-GAAP gross profit	\$92,861	\$92,180
Non-GAAP gross margin	17.1%	15.9%
Non-GAAP operating income reconciliation <sup>3</sup> :		
GAAP operating (loss) income	\$ (3,468)	\$25,868
Add back items:		
Amortization of definite-lived intangibles	27,772	9,658
Accelerated depreciation associated with plant closures	1,276	_
Stock-based compensation	5,240	4,234
Gain on sale of assets	(173)	_
Unrealized gain on commodity hedge	(2,128)	(1,403)
Purchase accounting related inventory markup	163	_
Restructuring, acquisition-related and other charges	4,668	1,138
Non-GAAP operating income	\$33,350	\$39,495
Non-GAAP operating margin	6.1%	6.8%

Non-GAAP net income and EPS reconciliation <sup>4</sup> :		
GAAP net (loss) income	\$ (5,814)	\$ 17,246
Add back items:	\$ (5,614)	\$ 17,240
Amortization of definite-lived intangibles	27,772	9,658
Accelerated depreciation associated with plant closures	1,276	<i>-</i> ,050
Stock-based compensation	5,240	4,234
Non-cash interest expense	727	532
Gain on sale of assets	(173)	(827)
Change in fair value of warrant liabilities	(173) —	(99)
Gain on sale of subsidiary	(1,339)	<del>-</del>
Unrealized gain on commodity hedge	(2,128)	(1,403)
Purchase accounting related inventory markup	163	(1,105)
Restructuring, acquisition-related and other charges	4,668	1,138
Income taxes <sup>5</sup>	(11,744)	(5,226)
Non-GAAP net income	\$ 18,648	\$ 25,253
1.00 0.00 0.00		
Non-GAAP earnings per diluted share	\$ 0.18	\$ 0.24
Non-GAAP diluted number of shares:		
GAAP diluted number of shares	102,381	104,304
Dilutive effect of performance-based stock units, restricted stock units & stock options	1,949	
Non-GAAP diluted number of shares	104,330	104,304
Adjusted EBITDA reconciliation <sup>6</sup> :		
GAAP net (loss) income	\$ (5,814)	\$ 17,246
Add back items:		
Income tax benefit	(7,924)	(769)
Interest expense	12,807	11,361
Amortization of definite-lived intangibles	27,772	9,658
Depreciation expense	25,253	21,500
Stock-based compensation	5,240	4,234
Gain on sale of assets	(173)	(827)
Change in fair value of warrant liabilities	_	(99)
Gain on sale of subsidiary	(1,339)	_
Unrealized gain on commodity hedge	(2,128)	(1,403)
Purchase accounting related inventory markup	163	_
Restructuring, acquisition-related and other charges	4,668	1,138
Adjusted EBITDA	\$ 58,525	\$ 62,039
Adjusted EBITDA margin	10.7%	10.7%
Free cash flow reconciliation:		
Operating cash flow	\$ 55,078	\$ 35,991
Capital expenditures, net	(30,707)	(23,420)
Free cash flow	\$ 24,371	\$ 12,571
	<del></del>	

- 1 This information provides a reconciliation of non-GAAP gross profit, non-GAAP operating income, non-GAAP net income, non-GAAP EPS, and adjusted EBITDA to the financial information in our consolidated condensed statements of operations.
- Non-GAAP gross profit and gross margin measures exclude amortization of intangibles, accelerated depreciation associated with plant closures, stock-based compensation expense, unrealized gain on commodity hedge, and purchase accounting related inventory markup.
- Non-GAAP operating income and operating margin measures exclude amortization of intangibles, accelerated depreciation associated with plant closures, stock-based compensation expense, gain on sale of assets, unrealized gain on commodity hedge, purchase accounting related inventory markup, restructuring, acquisition-related costs, and other charges.
- This information provides non-GAAP net income and non-GAAP EPS, which are non-GAAP financial measures. Management believes that both measures which add back amortization of intangibles, accelerated depreciation associated with plant closures, stock-based compensation expense, non-cash interest expense on debt (before consideration of capitalized interest), gain on sale of assets, change in fair value of warrant liabilities, gain on sale of subsidiary, unrealized gain on commodity hedge, purchase accounting related inventory markup, restructuring, acquisition-related costs, and other charges as well as the associated tax impact of these charges and discrete tax items provide additional useful information to investors regarding the Company's ongoing financial condition and results of operations.
- 5 Income tax adjustments reflect the difference between income taxes based on a non-GAAP tax rate and a forecasted annual GAAP tax rate.
- Adjusted EBITDA is defined as earnings before interest expense, income taxes, depreciation, amortization of intangibles, stock-based compensation expense, gain on sale of assets, change in fair value of warrant liabilities, gain on sale of subsidiary, unrealized gain on commodity hedge, purchase accounting related inventory markup, restructuring, acquisition-related costs, and other charges. We present adjusted EBITDA to enhance the understanding of our operating results, and it is a key measure we use to evaluate our operations. In addition, we provide our adjusted EBITDA because we believe that investors and securities analysts will find adjusted EBITDA to be a useful measure for evaluating our operating performance and comparing our operating performance with that of similar companies that have different capital structures and for evaluating our ability to meet our future debt service, capital expenditures, and working capital requirements. However, adjusted EBITDA should not be considered as an alternative to cash flows from operating activities as a measure of liquidity or as an alternative to net income as a measure of operating results in accordance with accounting principles generally accepted in the United States of America.

TTM Technologies, Inc.

Contact:
Sameer Desai,
Senior Director, Corporate
Development & Investor Relations
Sameer.desai@ttmtech.com
714-327-3050

## TTM Technologies, Inc. Board of Directors Approves \$100 million Share Repurchase Program

Santa Ana, CA – May 3, 2023 - TTM Technologies, Inc. (NASDAQ:TTMI) today announced that its Board of Directors authorized a share repurchase program allowing the Company to repurchase its outstanding common stock with an aggregate market value of up to \$100 million from time to time through May 3, 2025.

"Given the company's strong cash flow generation and solid balance sheet, we believe repurchasing shares is a prudent use of capital," said Tom Edman, President and Chief Executive Officer. "While strategic acquisitions remain a primary use of our strong free cash flow, this authorization provides us with added flexibility to enhance shareholder value."

The timing, manner, price and amount of any share repurchases will be determined by the Company's management based on various factors, such as available liquidity, cash flows and general market conditions. The repurchase program may be executed through various methods, including open market purchases or privately negotiated transactions, including through Rule 10b5-1 plans. The authorization does not obligate the Company to acquire any particular amount of common stock and the program may be suspended or discontinued at the Company's discretion without prior notice.

## **About TTM**

TTM Technologies, Inc. is a leading global manufacturer of technology solutions including engineered systems, RF components, RF microwave/microelectronic assemblies, and quick-turn and technologically advanced PCBs. TTM stands for time-to-market, representing how TTM's time-critical, one-stop manufacturing services enable customers to shorten the time required to develop new products and bring them to market. Additional information can be found at www.ttm.com.

## **Forward Looking Statements**

This release contains forward-looking statements that relate to future events or performance. TTM cautions you that such statements are simply predictions and actual events or results may differ materially. These statements reflect TTM's current expectations, and TTM does not undertake to update or revise these forward looking statements, even if experience or future changes make it clear that any projected results expressed or implied in this or other TTM statements will not be realized. Further, these statements involve risks and uncertainties, many of which are beyond TTM's control, which could cause actual results to differ materially from the forward-looking statements. These risks and uncertainties include, but are not limited to, the impact of COVID-19, general market and economic conditions, including interest rates, currency exchange rates and consumer spending, demand for TTM's products, market pressures on prices of TTM's products, warranty claims, changes in product mix, contemplated significant capital expenditures and related financing requirements, TTM's dependence upon a small number of customers and other factors set forth in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of the Company's public reports filed with the SEC