# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

# FORM 8-K

## **CURRENT REPORT**

## Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

July 29, 2003

(Date of earliest event reported)

# TTM TECHNOLOGIES, INC.

(Exact Name of Registrant as Specified in Charter)

WASHINGTON

(State or other jurisdiction of incorporation)

0-31285

(Commission File Number)

91-1033443 (IRS Employer Identification Number)

2630 SOUTH HARBOR BOULEVARD SANTA ANA, CALIFORNIA 92704

92704

(Address of Principal Executive Offices) (Zip Code)

(714) 327-3000

(Registrant's telephone number, including area code)

### Item 12. Results of Operations and Financial Conditions.

The Company is furnishing this Report on Form 8-K in connection with the disclosure of textual information in the form of a press release released on July 29, 2003.

The information in this Report on Form 8-K (including the exhibit) is furnished pursuant to Item 12 and shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section.

The Company does not have, and expressly disclaims, any obligation to release publicly any updates or any changes in the Company's expectations or any change in events, conditions, or circumstances on which any forward-looking statement is based.

The text included with this Report is available on our website located at www.ttmtech.com, although we reserve the right to discontinue that availability at any

time.

EXHIBITS

Exhibit 99.1 Press Release dated July 29, 2003.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## TTM TECHNOLOGIES, INC.

Date: July 29, 2003

By: /s/ Stacey M. Peterson Stacey M. Peterson Chief Financial Officer

## TTM TECHNOLOGIES, INC. REPORTS PROFITABLE SECOND QUARTER 2003 ON SEQUENTIAL REVENUE GAINS AND MARGIN IMPROVEMENT

SANTA ANA, CA – July 29, 2003 – TTM Technologies, Inc. (Nasdaq: TTMI), a leading manufacturer of time-critical and technologically advanced printed circuit boards, today reported results for the second quarter ended June 30, 2003.

#### Second-Quarter Results

Second quarter 2003 revenue increased 76 percent to \$41.0 million, compared to \$23.3 million for the second quarter of 2002, due to the acquisition of Advanced Circuits, Inc. (ACI) in the fourth quarter of 2002. Sequentially, from the first quarter to the second quarter of 2003, revenues increased 3.6 percent.

For the second quarter of 2003, quick-turn business decreased to 29 percent of total revenues, compared to 44 percent for the second quarter of 2002, because of the addition of ACI with its focus on high technology, standard lead time PCBs. Sequentially, quick-turn business increased slightly from 28 percent of total revenues in the first quarter of 2003. The remaining 71 percent of sales in the second quarter of 2003 represents standard lead time business.

Gross margins increased to 15.7 percent in the second quarter of 2003, compared to 9.4 percent for the same period in 2002 and 11.4 percent in the first quarter of 2003. This improvement reflects a sales mix shift towards more technologically sophisticated products, better fixed cost absorption and lower raw material costs.

Year-over-year, general and administrative expenses increased from \$1.3 million to \$2.8 million due to the inclusion of ACI. Sequentially, general and administrative expenses declined 1.7 percent due to a reduction in expenses associated with the integration of ACI, which is essentially complete.

TTM posted an operating profit of \$735,000 for the second quarter of 2003, compared to an operating loss of \$1.9 million for the second quarter of 2002 and an operating loss of \$1.3 million in the first quarter of 2003.

Net income for the second quarter of 2003 was \$432,000, or \$0.01 per diluted share. This result compared favorably with a net loss of \$1.3 million, or \$0.03 per diluted share, for the second quarter of 2002 and a net loss of \$150,000, or breakeven on a per-share basis, for the first quarter of 2003. Results in the first quarter of 2003 included an extraordinary gain of \$824,000, or \$0.02 per share.

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the second quarter of 2003 was \$3.0 million, up from \$776,000 for the second quarter of 2002 and \$897,000 in the first quarter of 2003.

"The ACI acquisition has exceeded our expectations," said Kent Alder, President and CEO of TTM Technologies. "The integration of our acquisition of ACI is largely complete and has gone extremely well."

"Our sequential revenue growth reflects TTM's ability to capture market share and to capitalize on cross-selling opportunities created by the ACI acquisition," continued Alder. "Moreover, in the second quarter, we were able to translate our top-line success into profitable bottom-line performance due to our ongoing cost control, cost benefits associated with our greater buying power, and more efficient operations."

#### **Financial Strength**

"Due to our strong, positive cash flow from operations, our balance sheet strengthened even further," said Alder. At the end of the second quarter, TTM had cash of \$32.0 million and debt of \$10.0 million, a net increase of \$13.1 million from cash of \$18.9 million and debt of \$10.0 million at year-end 2002. In addition, TTM's revolving credit facility remained undrawn at the end of the quarter.

#### Outlook

"Market conditions appear to have stabilized in the electronics industry," concluded Alder. "In the near term, we anticipate continued revenue gains for TTM and expect to remain profitable in the third quarter. Looking forward, we expect increasing new business and market share gains during the fourth quarter due to recent plant closures and some improvement in overall business conditions."

For the third quarter of 2003, TTM is estimating revenues of \$42 million to \$44 million and earnings per share of \$0.01 to \$0.03 per share.

### **Conference Call/Webcast**

TTM Technologies, Inc. is a leading supplier of time-critical and technologically advanced printed circuit boards to original equipment manufacturers and electronics manufacturing services companies. TTM stands for time-to-market, representing how the company's time-critical, one-stop manufacturing services enable customers to shorten the time required to develop new products and bring them to market.

The company will conduct a conference call to discuss its second-quarter performance and outlook today at 4:30 p.m. Eastern/1:30 p.m. Pacific time. The call will be simulcast and available for replay until August 5, 2003, on the company's Web site, www.ttmtech.com.

This release contains forward-looking statements that relate to future events or performance. These statements reflect the company's current expectations, and the company does not undertake to update or revise these forward-looking statements, even if experience or future changes make it clear that any projected results expressed or implied in this or other company statements will not be realized. Furthermore, readers are cautioned that these statements involve risks and uncertainties, many of which are beyond the company's control, which could

cause actual results to differ materially from the forward-looking statements. These risks and uncertainties include, but are not limited to, the company's dependence upon the electronics industry, the company's dependence upon a small number of customers, general economic conditions and specific conditions in the markets TTM addresses, including the slowdown in the technology sector and related excess capacity, the unpredictability of and potential fluctuations in future revenues and operating results, the company's ability to successfully integrate the ACI acquisition, increased competition from low-cost foreign manufacturers, and other "Risk Factors" set forth in the company's Form 10-K for 2002.

## TTM TECHNOLOGIES, INC.

## Selected Unaudited Financial Information

# (In thousands, except per share data)

	Second Quarter		First Quarter		First Two Fiscal		cai Qua		
		2003	 2002		2003	2003			2002
SOLIDATED STATEMENTS OF OPERATIONS									
Net sales	\$	41,047	\$ 23,287	\$	39,634	\$	80,681	\$	47,
Cost of goods sold		34,601	 21,095		35,108		69,709		42,
Gross profit		6,446	 2,192		4,526		10,972		4,
Operating expenses:									
Sales and marketing		2,644	1,591		2,545		5,189		3.
General and administrative		2,766	1,272		2,814		5,580		2
Amortization of intangibles		301	301		300		601		
Restructuring charges			907		203		203		
Total operating expenses		5,711	 4,071		5,862		11,573		6
Operating income (loss)		735	(1,879)		(1,336)		(601)		(2,
Interest expense		(152)	(275)		(155)		(307)		(
Amortization of debt issuance costs		(23)	(11)		(16)		(39)		
Interest income and other, net		88	 255		77		165		
Income (loss) before income taxes and extraordinary item		648	(1,910)		(1,430)		(782)		(2
Income tax benefit (provision)		(216)	 626	<u>.</u>	456		240		
Net income (loss) before extraordinary item		432	(1,284)		(974)		(542)		(1
Extraordinary item			 		824		824		
Net income (loss)	\$	432	\$ (1,284)	\$	(150)	\$	282	\$	(1
Earnings per common share (EPS) before extraordinary item:									
Basic	\$	0.01	\$ (0.03)	\$	(0.02)	\$	(0.01)	\$	(
Diluted		0.01	(0.03)		(0.02)		(0.01)		(
Earnings per common share (EPS):									
Basic		0.01	(0.03)		(0.00)		0.01		(
Diluted		0.01	(0.03)		(0.00)		0.01		(
Weighted average common shares:									
Basic		39,854	39,831		39,762		39,808		39
Diluted		40,549	39,831		39,762		39,808		39.

# SELECTED BALANCE SHEET DATA

	Ju	ine 30, 2003	December 31, 2002
Cash	\$	32,000	\$ 18,879
Accounts receivable, net		16,546	17,913
Inventories, net		8,073	10,485
Total current assets		62,141	60,254
Net PP&E		42,774	45,569
Other assets		92,486	91,683
Total assets		197,401	197,506
Current maturities of long-term debt	\$	4,444	\$ 2,222
Other current liabilities		17,054	17,627
Long-term liabilities		7,789	10,231
Shareholders' equity		168,114	167,426
Total liabilities and shareholders' equity		197,401	197,506

## SUPPLEMENTAL DATA

	Second Quarter				First Quarter		First Two Fiscal Quarters			
	 2003		2002	-	2003	-	2003		2002	
EBITDA	\$ 2,996	\$	776	\$	897	\$	3,893	\$	3,167	
EBITA	\$ 1,036	\$	(1,578)	\$	(1,036)	\$	_	\$	(1,463)	
Gross margin	15.7%		9.4%		11.4%	)	13.6%	)	10.2%	
EBITDA margin										
-	7.3		3.3		2.3		4.8		6.7	

Operating margin	1.8	(8.1)	(3.4)	(0.7)	(4.4)

## End Market Breakdown:

	Second Qua	arter
	2003	2002
Networking/communications	38.5%	31.0%
High-end computing	38.2	12.5
Industrial/Medical	10.3	28.4
Computer peripherals	7.6	20.0
Handheld	2.1	2.8
Other	3.3	5.3

# **RECONCILIATIONS\***

	Second Quarter			First Quarter	First Two	Fiscal		
	-	2003		2002	2003	2003		2002
EBITA/EBITDA Reconciliation:								
Net income (loss)	\$	432	\$	(1,284)	\$ (150)	\$ 28	2 \$	(1,562)
Add back items:								
Extraordinary item					(824)	(82	4)	
Income taxes		216		(626)	(456)	(24	0)	(757)
Interest expense		152		275	155	30	7	542
Amortization of debt issuance costs		23		11	16	3	9	21
Interest income and other		(88)		(255)	(77)	(16	5)	(308)
Amortization of intangibles		301		301	300	60	1	601
EBITA		1,036		(1,578)	(1,036)	-		(1,463)
Depreciation expense		1,960		2,354	1,933	3,89	3	4,630
EBITDA	\$	2,996	\$	776	\$ 897	\$ 3,89	3 \$	3,167

\* This information provides a reconciliation of EBITA/EBITDA to the financial information in our consolidated statements of operations.