



## **TTM Technologies, Inc. Reports Fourth Quarter and Fiscal Year 2016 Results - Broad Based Growth Drives Results Ahead of Guidance Delivering Record Revenues**

February 8, 2017

COSTA MESA, CA - February 8th, 2017 - TTM Technologies, Inc. (NASDAQ:TTMI), a leading global printed circuit board ("PCB") manufacturer, today reported results for the fourth quarter of fiscal 2016, which ended January 2nd, 2017.

### **Fourth Quarter 2016 Highlights**

Net sales were \$706.5 million

GAAP net loss attributable to stockholders was \$2.0 million, or \$0.02 per share, which included a pre-tax charge of \$47.8 million for debt extinguishment

Non-GAAP net income attributable to stockholders was \$59.8 million, or \$0.58 per diluted share

Adjusted EBITDA was \$128.5 million

### **Fourth Quarter 2016 Financial Results**

Net sales for the fourth quarter of 2016 were \$706.5 million, compared to \$668.9 million in the fourth quarter of 2015 and \$641.7 million in the third quarter of 2016.

GAAP operating income for the fourth quarter of 2016 was \$69.6 million, compared to \$36.5 million in the fourth quarter of 2015 and \$50.2 million in the third quarter of 2016.

GAAP net loss attributable to stockholders for the fourth quarter of 2016 was \$2.0 million, or \$0.02 per share. This compares to a GAAP net income attributable to stockholders of \$9.5 million, or \$0.09 per diluted share, in the fourth quarter of 2015 and \$25.6 million, or \$0.23 per diluted share, in the third quarter of 2016. The fourth quarter GAAP net loss includes a pre-tax charge of \$47.8 million due to the early extinguishment of debt.

On a non-GAAP basis, net income attributable to stockholders for the fourth quarter of 2016 was \$59.8 million, or \$0.58 per diluted share. This compares to non-GAAP net income attributable to stockholders of \$31.5 million, or \$0.31 per diluted share, for the fourth quarter of 2015 and \$40.1 million, or \$0.39 per diluted share, in the third quarter of 2016.

Adjusted EBITDA for the fourth quarter of 2016 was \$128.5 million, or 18.2 percent of net sales, compared to adjusted EBITDA of \$95.8 million, or 14.3 percent of net sales, for the fourth quarter of 2015 and \$102.2 million, or 15.9 percent of net sales, for the third quarter of 2016.

"Our fourth quarter revenues exceeded the high end of our guidance and our profitability was better than our forecast," said Tom Edman, CEO of TTM. "On a year over year basis, most end markets grew, with the fastest growth coming from the cellular and automotive end markets. This drove substantial operating income leverage in the business resulting in the highest non-GAAP EPS in the history of the company."

### **Full Year 2016 Financial Results**

Net sales for fiscal year 2016 increased to \$2.5 billion from \$2.1 billion in fiscal year 2015. GAAP operating income for fiscal year 2016 was \$173.5 million, an increase from GAAP operating income of \$61.3 million in fiscal year 2015.

GAAP net income attributable to stockholders for fiscal year 2016 was \$34.9 million, or \$0.34 per diluted share, compared to GAAP net loss attributable to stockholders of \$25.9 million, or \$0.28 per share, for fiscal year 2015.

On a non-GAAP basis, net income attributable to stockholders for fiscal year 2016 was \$142.3 million, or \$1.40 per diluted share. This compares to fiscal year 2015 non-GAAP net income attributable to stockholders of \$81.1 million, or \$0.87 per diluted share.

Adjusted EBITDA for fiscal year 2016 was \$395.4 million, or 15.6 percent of net sales, compared to \$285.7 million, or 13.6 percent of net sales, for fiscal year 2015.

"2016 was the year that validated TTM's strategy of diversification, differentiation and discipline. We saw solid growth in the automotive and aerospace and defense end markets that partially offset the declines in the cellular and networking and communications end markets. Due to disciplined execution of synergies and cost controls, we generated \$217 million in free cash flow and repaid approximately \$218 million of our debt, allowing us to achieve a net debt to EBITDA ratio of less than 2.0 well ahead of our original timeline," continued Edman. "I would like to thank our employees for their tremendous efforts to achieve these results for the year 2016 as we created a new "One TTM" resulting from the combination of Viasystems and TTM Technologies."

"In 2017, we are looking forward to year on year growth in many of our end markets driven by megatrends such as growing automotive electronic content, increased aerospace and defense procurement, and upgrades in cellular phones."

### **Business Outlook**

For the first quarter of 2017, TTM estimates that revenue will be in the range of \$595 million to \$635 million, and non-GAAP net income attributable to stockholders will be in the range of \$0.25 to \$0.31 per diluted share.

**To Access the Live Webcast/Conference Call**

TTM will host a conference call and webcast to discuss fourth quarter 2016 results and first quarter 2017 outlook on Wednesday, February 8th, 2017, at 4:30 p.m. Eastern Time (1:30 p.m. Pacific Time). The conference call will include forward-looking statements.

Telephone access is available by dialing domestic 888-278-8459 or international 913-312-1495 (ID 6391150). The conference call also will be webcast on TTM's website at [www.ttm.com](http://www.ttm.com).

**To Access a Replay of the Webcast**

The replay of the webcast will remain accessible for one week following the live event on TTM's website at [www.ttm.com](http://www.ttm.com).

**About TTM**

TTM Technologies, Inc. is a leading global printed circuit board manufacturer, focusing on quick-turn and volume production of technologically advanced PCBs, backplane assemblies and electro-mechanical solutions. TTM stands for time-to-market, representing how TTM's time-critical, one-stop manufacturing services enable customers to shorten the time required to develop new products and bring them to market. Additional information can be found at [www.ttm.com](http://www.ttm.com).

**Forward-Looking Statements**

This release contains forward-looking statements that relate to future events or performance. TTM cautions you that such statements are simply predictions and actual events or results may differ materially. These statements reflect TTM's current expectations, and TTM does not undertake to update or revise these forward looking statements, even if experience or future changes make it clear that any projected results expressed or implied in this or other TTM statements will not be realized. Further, these statements involve risks and uncertainties, many of which are beyond TTM's control, which could cause actual results to differ materially from the forward-looking statements. These risks and uncertainties include, but are not limited to, general market and economic conditions, including interest rates, currency exchange rates and consumer spending, demand for TTM's products, market pressures on prices of TTM's products, warranty claims, changes in product mix, contemplated significant capital expenditures and related financing requirements, TTM's dependence upon a small number of customers and other factors set forth in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of the Company's public reports filed with the SEC.

**About Our Non-GAAP Financial Measures**

This release includes information about TTM's adjusted EBITDA, non-GAAP net income and non-GAAP earnings per share, all of which are non-GAAP financial measures. TTM presents non-GAAP financial information to enable investors to see TTM through the eyes of management and to provide better insight into TTM's ongoing financial performance.

A material limitation associated with the use of the above non-GAAP financial measures is that they have no standardized measurement prescribed by GAAP and may not be comparable to similar non-GAAP financial measures used by other companies. TTM compensates for these limitations by providing full disclosure of each non-GAAP financial measure and reconciliation to the most directly comparable GAAP financial measure. However, the non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information prepared in accordance with GAAP.

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