



## **TTM Technologies Inc. Reports First Quarter 2001 Cash Earnings of \$0.23 Per Share; EBITDA Growth of 53 Percent**

April 26, 2001

REDMOND, Wash., April 26 /PRNewswire/ -- TTM Technologies, Inc. (Nasdaq: TTMI), a leading manufacturer of time-critical, technologically advanced printed circuit boards, today reported results for the quarter ended April 2, 2001.

### **First-Quarter Results**

The company posted solid revenue growth and profitability in the first quarter, despite challenging industry conditions. Net sales increased 9 percent to \$46.0 million from \$42.1 million for the first quarter of 2000. This increase resulted entirely from organic growth. Gross profit increased 49 percent to \$18.3 million, as gross profit margins expanded to 39.8 percent in the first quarter of 2001, compared to 29.2 percent for the same period in 2000.

Operating income increased 71 percent to \$12.6 million for the first quarter of 2001, compared to \$7.3 million for the first quarter of 2000. Operating margins increased from 17.4 percent in the first quarter of 2000 to 27.3 percent in the first quarter of 2001. Net income was \$7.6 million, or \$0.19 per diluted share, for the first quarter of 2001, compared to \$2.1 million, or \$0.07 per diluted share, for the same period in 2000. Diluted cash earnings per share were \$0.23 for the first quarter of 2001, compared to \$0.10 in the year-ago period.

EBITDA increased 53 percent to \$15.7 million for the first quarter of 2001, compared to \$10.3 million for the same period in 2000. EBITDA margins expanded from 24.5 percent in the first quarter of 2000 to 34.2 percent in the first quarter of 2001.

For the first quarter of 2001, quick-turn business as a percentage of total revenues increased to approximately 38 percent, compared to approximately 27 percent for the first quarter of 2000. In addition, the percentage of revenues generated by the networking and high-end computing end markets expanded from 51 percent in the first quarter of 2000 to 60 percent in the first quarter of 2001.

"We managed operations very effectively during the first quarter, despite the widespread slowdown in the electronics industry," said Kent Alder, President and CEO of TTM Technologies. "We maintained strong margins and controlled expenses, even as we committed greater resources to sales and marketing. Our strong balance sheet and cash flow give us financial flexibility and the ability to invest in our quick-turn capacity and technological capabilities. As a result, we are well positioned to capitalize on a recovery in the electronics market."

"New customer acquisition is the major focus of our quick-turn strategy. In the first quarter, the company continued to increase its customer base, adding a significant number of new customers," Alder stated. "We also expanded the total number of salespeople -- including sales management, direct sales, and sales reps -- from 48 at the end of 2000 to 85 currently, well on our way to our established objective of doubling our sales force in 2001."

### **Return on Invested Capital**

TTM's return on invested capital (ROIC), based on tax-effected EBITA, expanded in the first quarter of 2001. The annualized rate of return for the first quarter of 2001 increased to 23 percent from 16 percent for the year-ago period.

### **Outlook**

"Despite the sharp slowdown in the electronics industry, the prototype portion of our quick-turn business remains healthy," stated Alder. "However, we have experienced a significant slowdown in our volume segment. Consequently, we expect to fall short of our previously issued full year

guidance of \$220 to \$224 million in revenues and cash earnings per share of \$0.85 to \$0.90 for 2001. Given the deteriorating industry environment throughout the first quarter and lack of visibility, we expect our second quarter revenues will be down 25 to 30 percent from first quarter levels. However, we are unable to provide earnings guidance at this time. Furthermore, although we are optimistic relative to a rebound in demand in the second half of the year, we are uncertain about the exact timing of a market recovery."

TTM Technologies, Inc. is a leading supplier of time-critical, technologically advanced printed circuit boards to original equipment manufacturers and electronic manufacturing services companies. TTM stands for time-to-market, representing how the company's time-critical, one-stop manufacturing services enable customers to shorten the time required to develop new products and bring them to market. TTM completed its IPO in September 2000 and trades on the Nasdaq National Market System under the symbol "TTMI".

#### Conference Call/Webcast

The company will conduct a conference call to discuss its first-quarter performance and outlook today at 11 a.m. eastern/8 a.m. pacific time. The call will be simulcast, and available for replay until May 10, 2001, on the company's website at [www.ttmtech.com](http://www.ttmtech.com).

This release contains forward-looking statements that relate to future events or performance. These statements reflect the company's current expectations, and the company does not undertake to update or revise these forward-looking statements, even if experience or future changes make it clear that any projected results expressed or implied in this or other company statements will not be realized. Furthermore, readers are cautioned that these statements involve risks and uncertainties, many of which are beyond the company's control, that could cause actual results to differ materially from the forward-looking statements. These risks and uncertainties include, but are not limited to, the company's dependence upon the electronics industry, the company's dependence upon a small number of customers, and the other "Factors That May Affect Future Results" set forth in the company's Form 10-K for 2000.

#### TTM TECHNOLOGIES, INC.

#### Selected Financial Information (In thousands, except per share data)

	First Quarter	
	2001	2000
CONSOLIDATED STATEMENTS OF INCOME		
Net sales	\$46,001	\$42,080
Cost of goods sold	27,705	29,802
Gross profit	18,296	12,278
Operating expenses:		
Sales and marketing	2,464	1,879
General and administrative	2,076	1,244
Amortization of intangibles	1,202	1,202
Amortization of deferred retention bonus	--	462
Management fees	--	150
Total operating expenses	5,742	4,937
Operating income	12,554	7,341
Interest expense	(864)	(3,811)
Amortization of debt issuance costs	(10)	(241)
Interest income and other, net	158	109
Income before income taxes	11,838	3,398

Income tax provision	(4,276)	(1,275)
Net income	\$ 7,562	\$ 2,123
Earnings per common share:		
Basic	\$ 0.20	\$ 0.07
Diluted	0.19	0.07
Cash (diluted)**	0.23	0.10
Weighted average common shares:		
Basic	37,353	29,925
Diluted	38,922	32,029

\*\* Fully diluted EPS plus amortization of intangibles

#### SELECTED BALANCE SHEET DATA

	As of April 2, 2001	As of Dec. 31, 2000
Cash	\$ 23,724	\$ 9,294
Accounts receivable, net	20,932	33,690
Inventories	6,133	6,893
Total current assets	51,216	50,296
Net PP	44,681	44,774
Other assets	107,161	107,063
Total assets	203,058	202,133
Current maturities of long-term debt	\$ 7,313	\$ 7,031
Other current liabilities	16,179	21,079
Long-term liabilities	34,312	36,281
Shareholders' equity	145,254	137,742
Total liabilities and shareholders' equity	203,058	202,133

#### SUPPLEMENTAL DATA

	First Quarter	
	2001	2000
EBITDA***	\$15,712	\$10,301
EBITA****	13,756	9,155
Gross margin	39.8%	29.2%
EBITDA margin	34.2	24.5
Operating margin	27.3	17.4
Return on Invested Capital (tax-effected)	23.4%	16.0%

#### End Market Breakdown:

	First Quarter	
	2001	2000
Networking/communications	39.5%	24.4%
High-end computing	20.2	26.4
Industrial/Medical	25.7	18.5
Computer peripherals	9.4	21.3
Handheld	3.2	4.2
Other	2.0	5.2

\*\*\* EBITDA (earnings before interest, taxes, depreciation and amortization) is the sum of operating income, management fees,

amortization of deferred retention bonus, amortization of intangibles and depreciation expense.

\*\*\*\* EBITA (earnings before interest, taxes and amortization) is the sum of operating income, management fees amortization of deferred retention bonus and amortization of intangibles.

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